

FLIP NATIONAL CHALLENGE 2017

Frequently Asked Questions (FAQs)

Challenge

1. What is the FLIP National Challenge?

The FLIP National Challenge is an all India contest conducted by Finitatives Learning India Private Limited (FLIP) for business school students.

Students are required to write a FLIP certification exam in the subject of their choice/s from the list of courses mentioned below as applicable.

1. Final year students
 1. **Treasury & Capital Markets**
 2. **Corporate Banking, RM and Credit Analysis**
 3. **International Trade & Cash Management Services**
2. First year students
 1. **Finance & Banking Fundamentals**
 2. **Wealth Advisor**

Dates

1. What are the important dates for the event?

Given below are the important dates:

| Sno | Dates | |
|-----|-----------------------------------|---|
| 1 | Pre-Book Registration Closes on | 30 th July 2017 |
| 2 | Pre-Book enrollment | 1 st Aug to 3 rd Aug 2017 |
| 3 | Start Date of Challenge | 4 th Aug 2017 |
| 4 | Last Date to Enroll | 1 st Sep 2017 |
| 5 | Last Date to write the exam | 25 th Sep 2017 |
| 6 | Challenge Results are declared on | 10 th Oct 2017 |

Eligibility

1. What is the eligibility criteria to participate in the Challenge?

1. **Any student who is pursuing a regular 2 year full-time post-graduate program in management from any recognized Institute/University/Deemed university/Private University in India is eligible to participate in the FLIP National Challenge 2017.**

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2. Any student/ working professional who doesn't meet the above-mentioned criterion can enroll for the course at a discounted price, however they will not be considered as a contestant for FLIP National Challenge and accordingly they will not get prizes even if they score more than the challenge participant.
3. Also, if a participant has already been certified by FLIP or purchased the training/certification/combo in any of the applicable course before 4th Aug 2017 except those who enrolled during pre-book period i.e. 1st Aug – 3rd Aug 2017, then he/she will not be eligible to participate in the Challenge only for that course. He/she can still participate in any other applicable course.

2. I am doing my MBA through distance learning. Can I participate in the FLIP National Challenge, will I be eligible for cash prizes and PPIs?

FLIP National Challenge 2017 is only for students pursuing a regular two year full-time post-graduate program in management from any recognized Institute/University/Deemed university/Private University in India.

If you are pursuing MBA through distance learning etc. you can enroll for the course at a discounted price but you will not be eligible for all the challenge benefits like case prize, PPI and internships.

3. I am not an MBA student. Can I participate in the FLIP National Challenge?

Please refer to eligibility criteria above.

4. Can I participate in more than one Certification?

Yes, you can participate in more than one certification exam.

BUT, the final list of Top Ten participants will be unique for each certification for PPI and Top Three participants for Internship purpose will be unique for each certification. If you feature among the Top Ten/ Top Three participants in more than one subject, then you will have to choose the one Certification for which you wish to attend the interview.

You will have to send an email within 12 hours of FLIP's communication of results to you. If not, FLIP will put your name in the Certification where you have a higher rank. If you have the same rank in two or more Certifications, then FLIP will put your name as per the following priority -

- **Treasury & Capital Markets**
- **Corporate Banking, RM and Credit Analysis**
- **International Trade & Cash Management Services**

For first year participants FLIP will put your name as per the following priority -

- **Finance & Banking Fundamentals**
- **Wealth Advisor**

5. I have already enrolled for one of the subject offered in challenge and going through that and I want to participate in the Challenge, how can I do that?

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If you have purchased/accessed the FLIP training/combo in any of the applicable subject **before 04th Aug 2017 except Pre-book enrolments**, then **you cannot participate** in the same subject. However, you can participate in a different area.

For example, if you have purchased and/or accessed training on International Trade Finance & Cash Management Services before 4th Aug 2017 except under pre-booking scheme, you are not eligible to write the exam in International Trade Finance & Cash Management Services but you can write the other two.

Benefits

1. What do I get if I participate in FLIP National Challenge 2017?

During this period, the above-mentioned programs will be available at a heavily discounted price, apart from discounts given below are the benefits: -

1. Based on the scores obtained the top rankers are eligible for Cash Prizes:

| Year of MBA | Position/ Rank in the competition | Cash Prize amount |
|-------------|-----------------------------------|-------------------|
| Final year | 1 | INR 50,000 |
| | 2 | INR 30,000 |
| | 3 | INR 20,000 |
| First Year | 1 | INR 30,000 |
| | 2 | INR 20,000 |
| | 3 | INR 10,000 |

2. Apart from getting a job oriented, industry recognized FLIP Certificate, the Top Ten eligible participants (for final year students only) will get to attend a role specific job interview with FLIP National Challenge Partners as per details below:

| Program Name | Partners with whom the participant is eligible for interviews |
|---|---|
| <ul style="list-style-type: none">• Treasury & Capital Markets• International Trade & Cash Management Services | Reliance Industries |
| <ul style="list-style-type: none">• Corporate Banking Products and Credit | L&T Finance |

3. The Top Three eligible participants (for first year students only) will be offered a direct internship (no interviews) by our challenge partners. (For more details contact FLIP)
4. Every participant will get access to Mentorship from Senior Finance Professionals/Banker with hiring experience, during mid Sep-2017 to Dec-2017 regarding career in finance and preparing for interviews and CV.

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Participation

1. How can I participate in the FLIP National Challenge?

To participate in the FLIP National Challenge, you need to follow the steps given below.

Step 1: Register: Visit www.learnwithflip.com and register. You need to activate the registration by clicking on the link sent to your email.

Step 2: Enroll for the Challenge: On the home page of the website, click on the Challenge link. This link will take you to a page where you can view details and enroll for the Challenge exam by paying the requisite fee. This fee depends on the certification you choose. Note that the enrolment process will close by **1st Sept 2017**.

Step 3: Book Examination date: Once you enroll for the contest the booking link will be made available to you along with access to course. Select the examination center of your choice from the list of available test centers across India; book the exam place, date and time according to your convenience.

***Please remember 25th Sept 2017 is the last date of writing the exam.*

Seats at testing centers are limited, and are allotted on a first come first served basis. To ensure the slot of your choice, please book your seat as soon as possible. The exam is computer based and multiple choices, with negative marking.

Step 4: Prepare for the exam: – Once you enroll for the challenge you will also get the relevant training, which maps onto the certifications. You can access this training anytime from anywhere. **BE PREPARED. THESE ARE RIGOROUS CERTIFICATIONS.**

Step 5: On the exam day: - You will have to appear for the final exam on the booked date and time at the selected center. The exam is a computer based online test conducted at FLIP test centers. You will get the scores immediately on completion. If you have cleared the certification, you will get the hard copy of the certificate within 15 working days of the results announced. Note that once a testing slot to write the exam is booked it cannot be cancelled/re-scheduled – it will involve a cancellation and re-enrolment.

Step 6: Results will be announced on the website www.learnwithflip.com and only the Top Ten (second year) participants will be intimated through an email by FLIP. We will put up the list of Top Ten (first year) and Top Ten (second/final year) certified participants each certification.

***Please mention your correct email id and contact number, which you use frequently to ensure that you do not miss any communication from FLIP. Also, please enter your name, as you wish it to be printed on your certificate.*

Pre-Booking

1. What is Pre-booking and what are the advantages of it?

FLIP National Challenge starts from 04th Aug 2017, but the pre-booking starts on 01st Aug 2017.

During pre-booking period, i.e. 1st Aug- 3rd Aug 2017, interested students can enroll for the challenge but the access to the course/study material will be available only from 04th Aug 2017.

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However, if you enroll during pre-book period, you will get access to FLIP-NCFM: Equity Research (training only) or Technical Analysis (training only) for 90 days FREE.

2. I did not register during pre-book registration; will I still get the benefits?

Except free course you will get all the benefits applicable.

3. I have enrolled and made the payment of required fee during pre-book but I cannot access the course.

As mentioned above, the access will be provided from 4th Aug 2017 onwards.

Enrolment

1. Is there any participation fee?

Yes, you need to pay an enrolment fee for participating in the challenge as mentioned below. The fee is exclusive of service tax and covers the certification exam and the relevant FLIP online training course.

FLIP is offering a heavy discount on the enrolment fee for Challenge participant as below:

| S. No. | Subject | Rack rate | Flat discount offered | Challenge Fee |
|--------|--|-----------|-----------------------|---------------|
| 1 | Treasury & Capital Markets | INR 8,500 | INR 2,000 | INR 6,500 |
| 2 | Corporate Banking, RM and Credit Analysis | INR 8,500 | INR 2,000 | INR 6,500 |
| 3 | International Trade & Cash Management Services | INR 7,000 | INR 2,000 | INR 5,000 |
| 4 | Finance and Banking Fundamentals | INR 5,900 | INR 1,500 | INR 4,400 |
| 5 | Wealth Advisor | INR 6,500 | INR 1,500 | INR 5,000 |

2. What are the additional discounts offered?

Given below are the additional discounts offered:

| S. No. | Type of discount | Who is eligible | Discount Amount | Method of redemption | Validity |
|--------|--------------------------------|--|-----------------|----------------------|----------------------------------|
| 1 | Pre-Book Registration Discount | Register by 30 th July 2017 | INR 250 | Wallet | 3 rd Aug 2017 |
| 2 | Loyalty Discount | FNC 2016 participants | INR 500 | Wallet | 1 st Sept 2017 |
| 3 | Referral Discount | Referrer | INR 500 | Gift voucher | If referee purchases FLIP course |
| | | Referee | INR 250 | Wallet | For Purchase of FNC Courses |

The payment can be made using Credit Card/Debit Card/ Internet Banking or Cash/Cheque/DD in any Axis Bank branch (by downloading a deposit slip from the website).

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3. How can I avail the various discounts offered on the enrolment fee?

- The flat discount of INR 2000/1500 can be availed while making the payment. The website will notify the participant to avail the applicable discount by clicking at a link. Once the participant clicks on the link the discount will be applied and the price will get adjusted accordingly.
- To avail the discounts of INR 250 and INR 500 being offered to specific participants only, the participant will have to use the wallet amount. These amounts will be made available in the participants registered mail ids; this amount can be adjusted against the payable amount while making the payment.
- To avail the reference discount, the participant will have to enter referral code as discount coupon code while making the payment, on entering the code the discount of INR 250 will be applied.

4. I have received a referral code from one of my friend, can I use the code for enrolling any other course as well?

This referral discount of INR 250 can be availed only for participating in challenge. It cannot be used for any other course apart from the five courses being offered in Challenge.

5. I had participated in challenge last year and INR 500 (loyalty discount) has been credited in to my wallet, can I use this amount for any course apart from challenge subjects?

This wallet amount can be used against any payment being made to FLIP till 1th Sep 2017. However, the participants are encouraged to use it while enrolling for the contest as it will help them further reduce the enrolment fee. In case you do not use this INR 500 (loyalty discount) available in your wallet by 1st Sep 2017, it will get lapsed.

6. I had not participated in challenge last year but I have enrolled for other FLIP certification/s, will I also get INR 500 loyalty discount, that is being offered to last year challenge participants?

Yes, you are also eligible to get INR 500 loyalty discount, kindly contact FLIP at support@learnwithflip.com for the same.

7. I already have some amount available in my wallet can I use this amount while making the payment of enrolment fee?

Yes, you can use this amount while making the payment of enrollment fee.

8. How many times can my referral code be used by my friends? Will I earn gift vouchers of worth INR 500 every time it is used?

Your referral code can be used by any number of people; however, this referral code will result into discount only for challenge enrollment fee. If your referral code is used for any other course the referee will not get a discount. You will earn a gift voucher for every time it is used.

9. I had registered for the pre-book how will I get INR 250 discount?

The discount of INR 250 is available if you register for pre- book. This amount will be credited to the wallet of your registered mail id.

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In case you do not use this INR 250 available in your wallet by 3rd Aug 2017, it will get lapsed.

10. How can I make the Cash/Cheque/DD payment?

To make a cash/cheque/DD payment, select 'cash/cheque/DD' as the mode of payment, while making your purchase on the website. Then, download the deposit slip. You need to deposit the cash/cheque/ DD at the nearest Axis Bank Branch along with this deposit slip only.

The Cheque/DD should be drawn in favor of "**Finitatives Learning India Private Limited**" and a DD should be **payable at Mysore**.

11. Once I pay the examination fee, will I get any study material?

Yes, you will get the relevant online study material for the preparation.

This course will be available online 24 hours and can be accessed from anywhere. You will also get a Diagnostic Test, which is similar to the Certification exam, to test your preparation. In case you enroll during pre-book period, you will get access to the course only from 4th Aug 2017 onwards.

12. When is the last date to enroll for the FLIP National Challenge?

The last date to enroll for the FLIP National challenge is 1st Sept 2017. However, you should enroll as soon as possible, to get more time for your preparation, as well as ensure you get the exam slot of your choice. The last week/s typically get booked up first.

Examination

1. How can I write the exam?

FLIP certifications exams are multiple choice, and are run at proctored centers across India, 3 times/day, 5 days/week. You can choose the **date and time** according to your convenience.

2. What are the date of the examinations?

To be eligible for FLIP National Challenge 2017, the candidate must book and write the exam between the given below dates.

| | |
|-----------------------------|--|
| Booking of exam date | 8 th Aug – 23 rd Sep 2017 |
| Examination dates | 10 th Aug – 25 th Sep 2017 |

Any participant who writes the exam beyond 25th Sep 2017 will not be eligible for challenge.

3. Where can I write the examination?

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The certification exam is a computer based test, and can be written only at any of the FLIP test centers. List of test centers across India is available in the link below. Click the link to see the details.

<http://www.learnwithflip.com/pages/list-of-test-centers>

You can book a slot on a date, time and in a center of your choice, **based on availability**. The above list of centers is as on 31 July 2017.

4. Can I change/reschedule my exam date/time/venue?

No, you cannot reschedule/change your examination date. If you book a test slot and do not appear for the exam for any reason possible, it will be treated as a cancellation. There are no refunds for a cancellation.

Also slot once booked cannot be made available again or modified.

However, you can re-enroll by paying INR 1200 + taxes towards re-enrolment fee and book another slot.

5. I could not appear for the test because of some reason, but I wish to participate in FLIP National Challenge, how can I write the exam?

Slot once booked cannot be made available again, however you can enroll for the exam by paying the certification exam fee of INR 1200 + taxes.

Please contact us at support@learnwithflip.com regarding this.

6. Can I take the same Challenge certification more than once within the contest period?

Any participant can take certification only 2 times in a year, however for challenge only the first attempted will be considered for rankings, if the candidate writes the exam between 10th Aug – 25th Sep 2017.

7. When will I get my certificate?

Certificates to all FLIP certified participants will be sent within 15 working days of announcement of results of the FLIP National Challenge 2017.

Campus/Bulk Testing

1. What is Campus testing?

To enable participation from candidates in B-Schools based in a city where FLIP does not have its test center, FLIP offers the option of on Campus Testing. Under Campus Testing, FLIP offers to conduct a paper based exam at the institute campus to facilitate the testing process, **provided:**

- there are at least 30 enrolments from the institute, and there is no FLIP test center in the institute's city.
- there are at least 75 enrolments from the institute, and there is a FLIP test center in the institute's city.

2. I want Campus testing to be done in my college. What is the process for it?

Mostly FLIP will have one student of your campus who will be in touch with TEAM FLIP.

You should contact the person check with him about Campus Testing. In Case you don't know that person, contact us at support@learnwithflip.com. Remember, we have very few slots for Campus Testing and they will be given on first come first serve basis.

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3. Who will provide the infrastructure for Campus Testing?

To conduct Campus Testing FLIP will send its representatives to the institute campus.

FLIP will provide only the question papers and the answer sheets required for the exam. Any other infrastructure required to conduct the exam like, rooms/halls, furniture, Laptop charging points etc. will have to be provided by the Institute.

4. I had booked a certification date before my college was declared as a Campus testing center. What do I do?

Once the Campus Testing is scheduled for any institute, no participant from that institute can write the exam at the FLIP center.

If you have already booked a test slot, your booking will be cancelled and you will have to write the exam at your institute. Please check whether your college's name is on the list of Campus testing centers before you book the exam date.

5. I wish to write the certification exam at the FLIP testing center, even though Campus testing is scheduled at our institute. How do I do that?

Kindly note that if the campus testing has been decided/scheduled at your institute, you will have to write the exam at the campus, no student of that institute will be allowed to write the exam at the outside campus.

Even if you have already booked a slot at any center, it will be cancelled. For special cases, kindly refer our Terms and Conditions page.

PPIs and Cash Prizes

1. Do I get a Job Guarantee?

Read this carefully. At no time does FLIP offer any job guarantees on behalf of any other organization. What the FLIP Challenge offers is an opportunity to participate in the two Challenge Partners' recruitment process.

2. I am among top three participants in the shortlist of one or more of the subjects. Am I eligible for the cash prize, even if I don't wish to attend the PPIs?

Yes. You are eligible for the cash prize even if you opt out of the interview process.

You will not be a part of final Top Ten (second year) participants eligible for interviews. In such case the list of participants will move one step up.

3. I was at the second position, but was moved to first position because the participant who was at the first position opted out of PPI. Will I get the cash prize for the first position or the second position?

Cash prizes will be distributed based on All India Rank in a subject, therefore even if you are moved to the first position among Top Ten participants eligible for interview process, still your rank remains second, hence you will be eligible for the INR 30,000 (final year participants).

4. If I secure a position in final Top Ten of Trade Finance & Cash Management Services; will I get PPIs with Reliance Industries and L&T Finance both?

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Top Ten participants in Trade Finance and Cash Management Services & Treasury and Capital Markets are eligible for PPI with Reliance Industries only and participants in Corporate Banking RM and Credit Analysis and eligible for PPIs with L&T Finance only.



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Refund policy for FLIP National Challenge 2017

| Refund on fees during challenge | | |
|---------------------------------|---|--|
| Scenario 1 | Candidate has the purchased the Challenge course without applying any of the discounts and is asking for refund of discount money. | In such a case, only the challenge discount of INR 2000 for 2 nd year courses and INR 1500 for 1 st year courses after deducting the transaction charges* if any, (i.e. the balance amount) will be refunded. <i>Only if the candidate has contacted Flip within 2 working days from date of purchase.</i> |
| Scenario 2 | Candidate had purchased one course and wants to swap it with another course. E.g.: - Candidate has purchased Finance and Banking Fundamentals and later wishes to purchase Wealth Advisor | The candidate must purchase the new course (in this case Wealth Advisor). He/she will be granted refund of the earlier course (in this case Finance and Banking Fundamentals) after deducting the transaction* and additional charges** if any, (i.e. the balance amount) will be refunded. <i>Only if the candidate has contacted Flip within 2 working days from date of purchase.</i> |
| Scenario 3 | Candidate wants refund of entire amount and does not want to be a part of Challenge | The entire course money except the discounts applied will refunded after deducting the transaction charges* and additional charges** if any. <i>Only if the candidate has contacted Flip within 2 working days from date of purchase.</i> |
| Scenario 4 | Candidate has purchased Non-Challenge Product and wants to participate in the Challenge. | The candidate must purchase the new Challenge course. He/she will be granted refund of the earlier course after deducting the transaction* and additional charges** if any, (i.e. the balance amount) will be refunded. <i>Only if the candidate has contacted Flip within 2 working days from date of purchase.</i> |

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The candidate will be considered as a part of the Challenge only if he/she meets the eligibility criteria as mentioned in the Terms and Conditions of FLIP National Challenge 2017.

The candidate will be eligible for the pre-book offers (1st Aug – 3rd Aug 2017) only if there is an intent to get enrolled for the Challenge during the pre-book period.

***Transaction Charges include = Payment gateway charges of INR 250 + taxes**

****Additional Charges include = Certification cost of INR 1200 + taxes if the candidate has book the certification date and seat**

1. I forgot to apply the referral code of my friend, is there any way I can avail the benefit now?

Please note these benefits can be availed only by using the code at the time of transaction. There is no provision for any refund/benefit in case the referral code is not applied.

2. I forgot to use my wallet money, how can I get it refunded?

This wallet money can be used for any payment being made to FLIP. It cannot be refunded.

3. I have some money in my wallet, can I transfer the same to my friend's wallet?

No, it cannot be transferred

Free Course

1. What are the free program that I will get?

The candidates who enroll during the pre-book period (1st Aug – 3rd Aug 2017), will also get a free FLIP Training Program- Equity Research (Training only) OR Technical Analysis (Training only), worth INR 4,950. The candidate can choose only one of the two courses.

2. I have enrolled for one than one certification will I get both the free programs?

No, only one course per enrollment will be provided.

3. I have enrolled for both the free certification, what will I get?

Please contact FLIP at 9243226045 or mail us at support@learnwithflip.com

4. How will I take the certification exam for the free program?

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1. The certification exam: FLIP NCFM: Equity Research, is conducted by NSE. If any participant wishes to write the exam for the certification he/she will have to enroll for the exam on the NSE platform and pay the requisite fee.
2. The certification exam for Technical Analysis, is conducted by FLIP. If any participant wishes to write the exam for the certification, he/she will have to enroll for the certification exam on the FLIP platform and pay the requisite fee.

5. For how many days will I get access to the free program?

The free course i.e. FLIP NCFM: Equity Research (Training only) and Technical Analysis (Training only) will be available for 90 days. This period of 90 days is calculated from the day the candidate clicks on the 'Access' button.

The training period cannot be extended once the duration of 90 days is over.

No request for course extension will be entertained. Students are recommended to complete the course within these 90 days for their own sake, for placement purposes.

